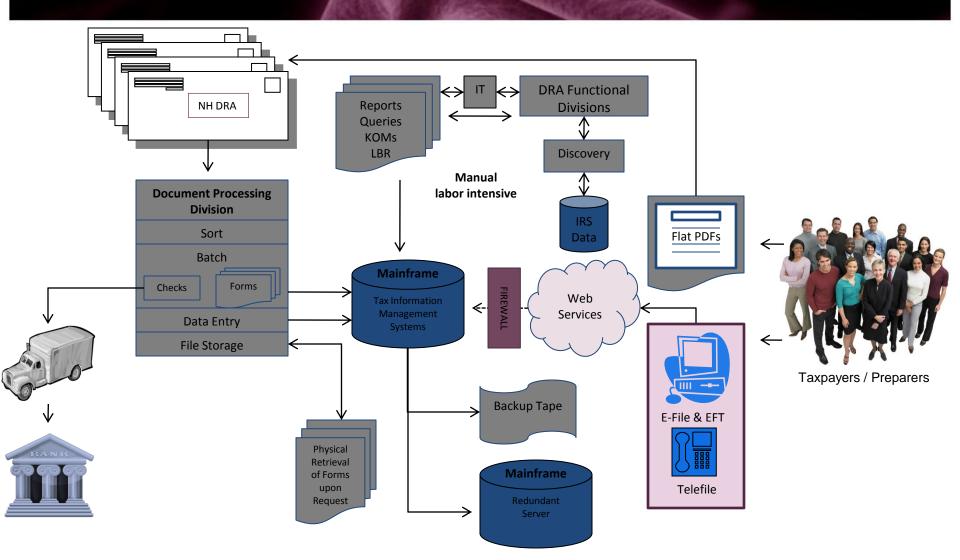
New Hampshire Department of Revenue Administration

IT Lessons Learned

Brian J. Pace
Director Enterprise Architecture and PMO

Information Processing 2010



Modernization Program

- \$7M Capital Appropriation
- Branded "Granite to Green"
 - a portfolio of integrated projects designed to replace static systems and processes with those that are dynamic to maximize organizational efficiency and effectiveness.
- Time Frame: 2010 2012
- Inclusive of Hardware, Software,
 Professional Services and Training

OSS - 2010

- Tax Information Management System (TIMS)
 - Developed in 1989
 - COBOL
 - IBM AS-400, DB2
 - Green Screen User Interface
- Additional Tax Applications
 - VB.net
 - Access
 - Excel
 - Kofax Data Capture

Program Design

- Agency-wide Discovery
- Industry Enterprise Landscape
- Identify Initiatives
- Assumptions and Probability of Success
- Project Evaluation
- Initiative Scoring

Initiative Scoring

- Time: Discover/Procure/Implement/ROI
- Resource Constraints: Business/IT
- Organizational Impact: Positive/Negative
- IT Considerations: KB/Standards/Buy In
- Risk: Internal/External/Vendor
- PM Bandwidth

Granite to Green Initiatives

- Upgrade iSeries
- Upgrade Business Intelligence
- Create GIS System for Property Appraisal
- Automate Business Processes
- Select and Implement Document Processing and Electronic Remittance System
- Introduce Web-Based Research Tools
- Introduce Performance Management
- Increase Redundancy / Disaster Recovery Planning
- Upgrade Centrex Phone System
- Migrate FTI Data to DB2
- Enable forms for E-File / Participate in MeF Program
- Enable Credit Card / Debit Card Payment Option

Initiative Scoring: iSeries and BI

- Time: Sixteen Months (March 2010 June 2011)
 - Discovery & Proof of Concept
 - RFB (Hardware, Software, Implementation services)
 - Implementation / Adoption / Deliverable
 - ROI (Agency-wide)
- Resources
 - Business: Leadership Driven, Full Buy In, Seasonal constraints
 - o IT: Embedded in Decision Making Process, Full Buy In
- Organization Impact: All Positive
- IT Considerations
 - Embedded Knowledge Base
 - Dedicated Resources with Minimal External Resource Requirements
 - Excited Organization: New Toy / Full Buy In

Initiative Scoring: iSeries and BI

Risk: Minimal

- Familiar Language and Environment
- Limited External IT Variables
- Stable Company w/ Appropriate Recommendations
- Strong Desire to Succeed (DRA and Vendor)

PM Bandwidth Requirements

- Vendor PM's Hardware/Software Install
- Vendor creates Business Assessment
- IT Manages Training Schedule
- IT Manages SDLC
- PM: Oversight, Status Updates, Positive Momentum, Trouble Resolution

First WebFocus Initiative - SVOT

Why Single View of the Taxpayer?

- Single View to Multiple Disparate Data Sources
- Efficient Means by which to Research
- Efficient Means by which to Coordinate Efforts
- Division Specific Dashboard Variations
- Enhanced Ability to Respond to Tax Payer Inquiry
- Deployed Across Entire Agency: June 2011

RIF – July 1, 2011

Division / Function	FTE Percentage Change
Administration	44%
Audit	39%
Central TP Services	100%
Collections	47%
Document Processing	53%
Municipal Services	44%
Property Appraisal	29%

Perception vs. Reality

- "Just flip the switch and turn on the new equipment to continue business as usual."
 - \$7 million capital appropriation designed to replace processes; can not replace people
 - Insufficient staff to turn up new systems and run legacy systems for a period of time
- "The DRA Budget Reduction will have no impact on revenue coming into the State."
 - State Budget passage did not consider impact of extensive loss of personnel, especially more than a dozen auditors

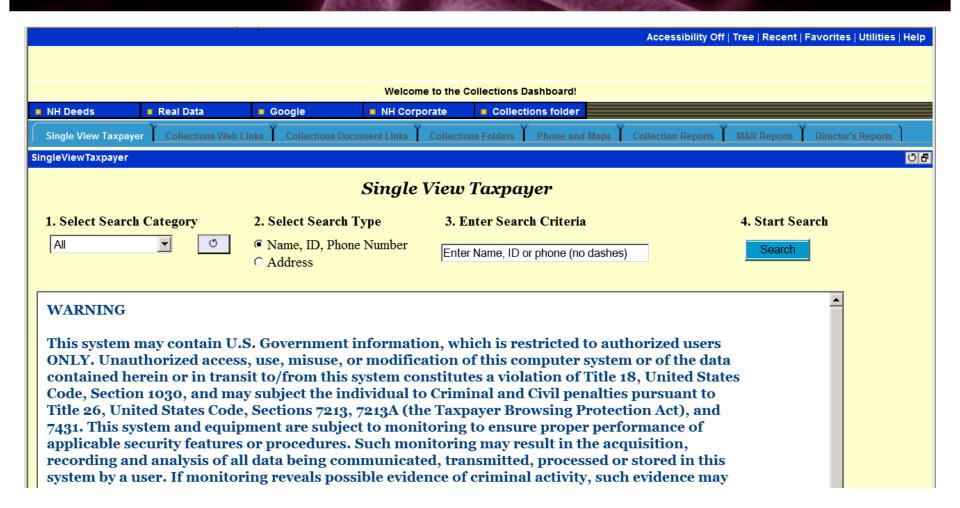
Granite to Green Progress (July 1, 2011)

- Upgraded to iSeries Power 6 COMPLETE
- Upgraded to IBI WebFocus and iWay COMPLETE
- Created Mosaic: First Sustainable Statewide GIS System IN PROGRESS
- Automate Business Processes IN PROGRESS
- RFP Published for Document Processing and Electronic Remittance System
- Upgraded Mail Handling and Extraction via Agissar ASED COMPLETE
- Introduced PFM via Agissar InfoPoll/InfoPointe System COMPLETE
- Increase Redundancy / Disaster Recovery Planning IN PROGRESS
- Replaced Centrex with Cisco VoIP and Call Center COMPLETE
- Migrate FTI Data to DB2
- Enable forms for E-File / Participate in MeF Program
- Enable Credit Card / Debit Card Payment Option

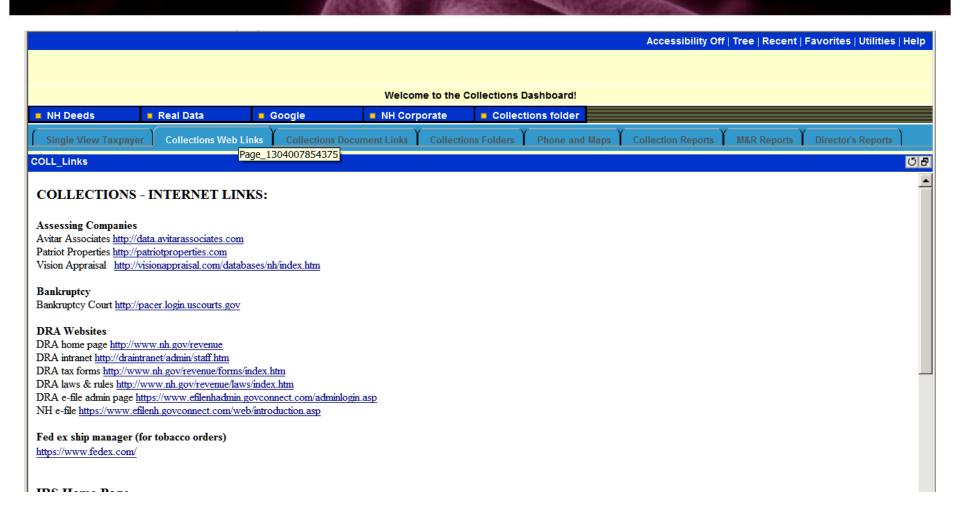
WebFocus Dashboards

- Administration
- Audit
- Document Processing
- Collections
- Central Taxpayer Services
- Information Systems

Collections Dashboard



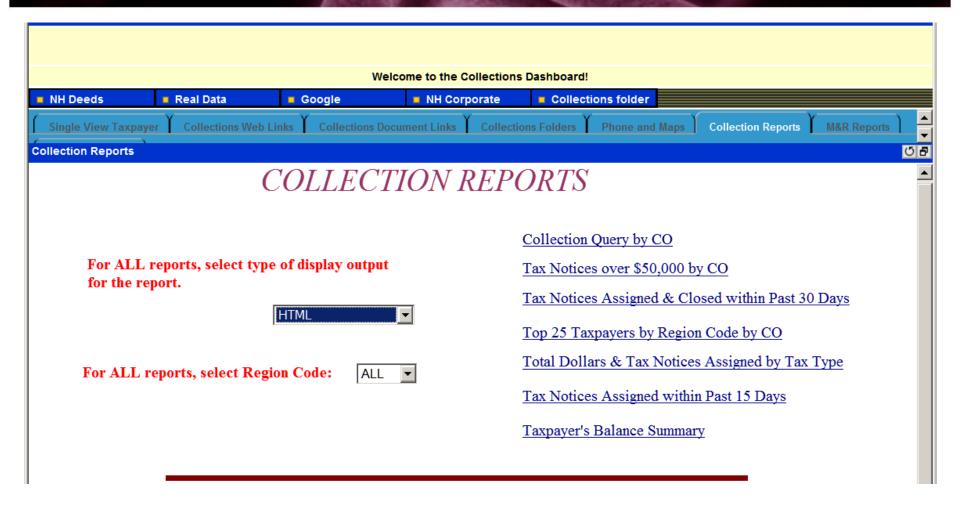
High Frequency Internet Links



Document Links

	Accessibility Off Tree Recent Favorites Utilities Help												
	Welcome to the Collections Dashboard!												
NH Deeds	■ Real Data ■ Google ■ NH Corporate ■ Collections folder												
Single View Taxpa	er Collections Web Links Collections Document Links Collections Folders Phone and Maps Collection Reports M&R Reports												
COLL_Documents													
COLLECTION	DOCUMENTS:												
COLLECTION	DOCUMENTS:												
CD-64	IEN REQUEST MR.XLS Collection Hearing Cases												
<u>CD-04</u>	EN REQUEST WIK.ALS Conection Treating Cases												
CD-64	IEN REQUEST NON MR.XLS												
	NOTE: You must use Internet Explorer to get to these												
l	links - Firefox does not currently support the file link												

Collection Reports



Most Popular Links



Single View of the Taxpayer

	Accessibility Off Tree Recent Favorites Utilities Help									
		•	to the Collection							
NH Deeds	Real Data Google	NH Corpo	rate Coll	ections folder						
Single View Taxpaye	er Collections Web Links Coll	ections Document Links	Collections Folders	Fig. 1 Phone and Maps Collection Reports M&R Reports D	irector's Reports					
SingleViewTaxpayer					이름					
		a: 1 r	7. 00							
		Single V	√iew Taxp	ayer						
1. Select Search	Category 2. Select	Search Type	3. Enter Se	arch Criteria 4. Start Searc	h					
All										
All	O Addres	ID, Phone Number	PIZZA	Search						
	O Address	55								
		m 0 1	D 1: C	DV27 A						
		Taxpayer Search	Results for	PIZZA						
Located in:	Found									
Business - Primary Name	AARDVARKS AMUSEMENTS & PIZZARIA INC	FEI/SSN:	ORIGINAL PROPERTY.	Name: AARDVARKS AMUSEMENTS & PIZZARIA INC						
	ACROPOLIS PIZZA	FEI/SSN:	Вергулар	Name: ACROPOLIS PIZZA RESTAURANT						
<u>RESTAURANT</u>										
AD&JB PIZZA INC		FEI/SSN:	mental to the	Name: AD&JB PIZZA INC						
ALEXANDRON FAMILY PIZZA OF PELHAM INC		FEI/SSN:	omanone.	Name: ALEXANDRON FAMILY PIZZA OF PELHAM INC						
	ALPHA PIZZA	FEI/SSN:	Винения	Name: ALPHA PIZZA						
	ALPHA PIZZA RESTAURANT	FEI/SSN:	anaucuté	Name: ALPHA PIZZA RESTAURANT						

Within the Single View Taxpayer application, the user may search for a particular taxpayer. Searching may be done either by name, ID, phone number or address.

Google and SOS

					Accessibility Off Tree Recent Fa	vorites Utilities Help				
		Welcome	to the Collections	Dashboard!						
■ NH Deeds	Real Data Google	NH Corpo	rate Collec	ctions folder						
Single View Taxpay	er Collections Web Links Coll	ections Document Links	Collections Folders	Y Phone and Maps Y	Collection Reports M&R Reports	Director's Reports				
SingleViewTaxpayer						이름				
	Single View Taxpayer									
1. Select Search	h Category 2. Select	Search Type	3. Enter Sear	rch Criteria	4. Start Sear	ch				
All	▼	ID, Phone Number	PIZZA		Search					
•	O Addres	SS	PIZZA		<u> </u>					
		Taxpayer Search	Results for P	PIZZA						
Located in:	<u>Found</u>									
Business - Primary Name	AARDVARKS AMUSEMENTS & PIZZARIA INC	FEI/SSN:	STALLES	Name: AARDV	ARKS AMUSEMENTS & PIZZARIA INC					
	ACROPOLIS PIZZA RESTAURANT	FEI/SSN:	MINISTER STATE	Name: ACROP	OLIS PIZZA RESTAURANT					
	SOS Search	FEI/SSN:	NESONALION.	Name: AD&JB	PIZZA INC					
	Google Business Name OF PELHAM INC	FEI/SSN:	anusaa#	Name: ALEXA	NDRON FAMILY PIZZA OF PELHAM INC					
	ALPHA PIZZA	FEI/SSN:	Высотомый	Name: ALPHA	PIZZA					
	ALPHA PIZZA RESTAURANT	FEI/SSN:	ORGANIA SAFE	Name: ALPHA	PIZZA RESTAURANT					
	AMHERST CIAOS PIZZA INC	FEI/SSN:	ARREST LATER	Name: AMHER	RST CIAOS PIZZA INC					

Selecting your left mouse button on "Found" value will display a pop up menu, which will allow you to either do a SOS or Google search of that taxpayer name.

Research

			Accessibility Off Tree Recent Favorites Utilities Help
		Welcome to the Collections Dashbo	ard!
NH Deeds	Real Data Google	■ NH Corporate ■ Collections fo	lder
Single View Taxpaye	er Collections Web Links Col	lections Document Links Y Collections Folders Y Phon	ne and Maps Y Collection Reports Y M&R Reports Y Director's Reports
SingleViewTaxpayer			<u>0</u> 6
		Single View Taxpayer	
1. Select Search	Category 2. Select	t Search Type 3. Enter Search Cri	teria 4. Start Search
All	▼	, ID, Phone Number	Search
	O Addre	ss	
Misc.Tax - Account Name	PIZZA ELAINE C	FEI/SSN: c	ACCTTYPE: GW, Name: PIZZA ELAINE C
MAR - Taxpayer Name	ALL STAR PIZZA	FEI/SSN/LIC: FEI/SSN/LIC2: Search on Primary	Tax Type: MR, Name: ALL STAR PIZZA
	AUGUSTA BRISTOL PIZZA LLC	Search on Secondary ID I/SSN/LIC2:	Tax Type: BS, Name: AUGUSTA BRISTOL PIZZA LLC
	BEACHNUT HOUSE OF PIZZA	FEI/SSN/LIC: FEI/SSN/LIC:	Tax Type: MR, Name: BEACHNUT HOUSE OF PIZZA
BESTA ONE PIZZA INC		FEI/SSN/LIC: FEI/SSN/LIC2:	Tax Type: BS, Name: BESTA ONE PIZZA INC
BESTA ONE PIZZA INC DBA BESTA ONE PIZZA		FEI/SSN/LIC:	Tax Type: MR, Name: BESTA ONE PIZZA INC DBA BESTA ONE PIZZA
	BIG CHEESE PIZZA & MORE	FEI/SSN/LIC: FEI/SSN/LIC	Tax Type: MR, Name: BIG CHEESE PIZZA & MORE
Located in:	Found		
MAR - Taxpayer	BIG MAMMA'S PIZZA	FEI/SSN/LIC: FEI/SSN/LIC:	Tax Type: MR, Name: BIG MAMMA'S PIZZA

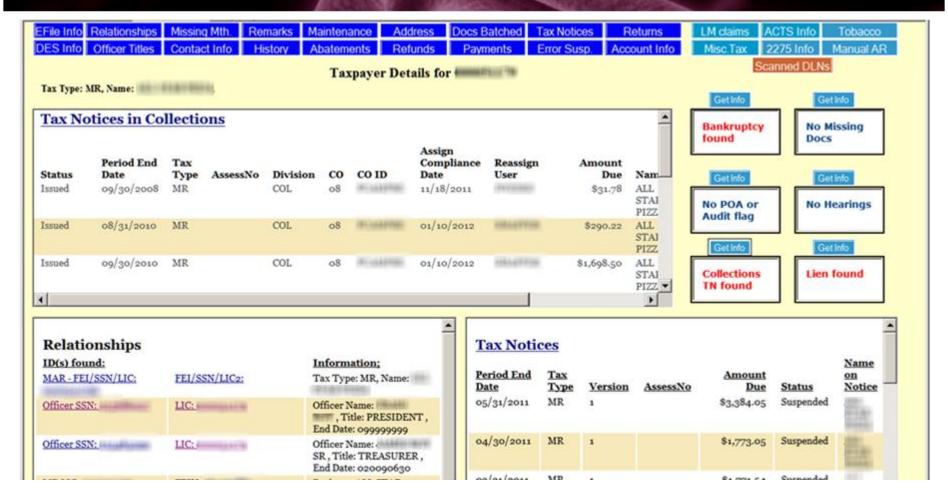
Selecting your left mouse button on the taxpayer id will display a pop up menu, which will allow you to view more details about that particular taxpayer.

Taxpayer Detail

EFile Info Relationships Missing Mth. Remarks Maintenance Address Docs Batched Tax Notices Returns LM claims ACTS Info Tobacco DES Info Officer Titles Contact Info History Abatements Refunds Payments Error Susp. Account Info Misc Tax 2275 Info Manual AR Tax Type: MR, Name: . Get Info Get Info Get Info											
Address Info								Ê	Bankruptcy found	No Mi Docs	issing
Taxpayer ID: Street: Street2:	Page and the control of the control	Data Source:	TIMS-BL						Get Info	Get	Info
City State Zip: County Country: Attention:		NH	03053						No POA or Audit flag	No He	earings
Taxpayer ID: Street: Street2:	Francisco cincal months	Data Source:	TIMS-MR						Get Info Collections	Get Lien t	
City State Zip: County Country:	0.0000000000000000000000000000000000000	NH	03053					. L	TN found		
Relationship	os			•	Tax Noti	ces					Â
ID(s) found: MAR - FEI/SSN/LIC	FEI/SSN/LIC2:		ormation; Type: MR, Name:		Period End Date	Тах Туре	Version	AssessNo	Amount Due	Status	Name on Notice
Officer SSN:	LICE	907	cer Name: (, Title: PRESIDENT , Date: 09999999		05/31/2011	MR	1		\$3,384.05	Suspended	盐
Officer SSN:	LIC:	SR	cer Name: , Title: TREASURER , Date: 020090630		04/30/2011	MR	1		\$1,773.05	Suspended	能
					00/01/0011	MD			\$1.001.C4	Surpandad	

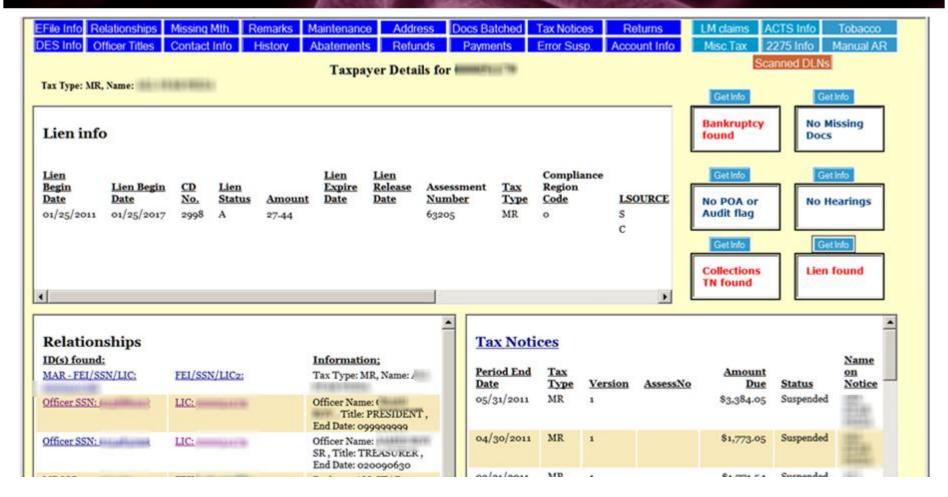
A new web page will be shown with the taxpayer details. Address information, Relationships, tax notices and more can be viewed from this page.

Tax Notices



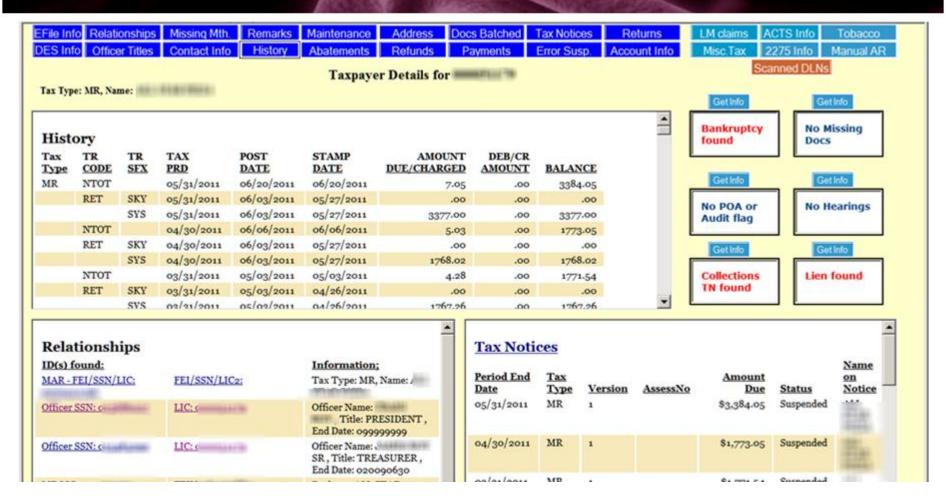
Clicking on "Get Info" in the "Collections TN found" message box will display the "Tax Notices in Collections" report.

Lien Information



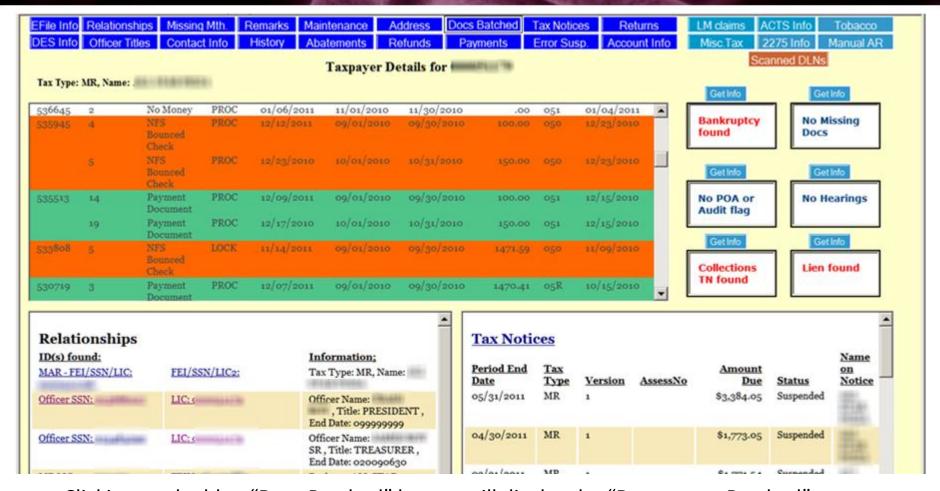
Clicking on "Get Info" in the "Lien found" message box will display the "Lien Info" report.

Account History



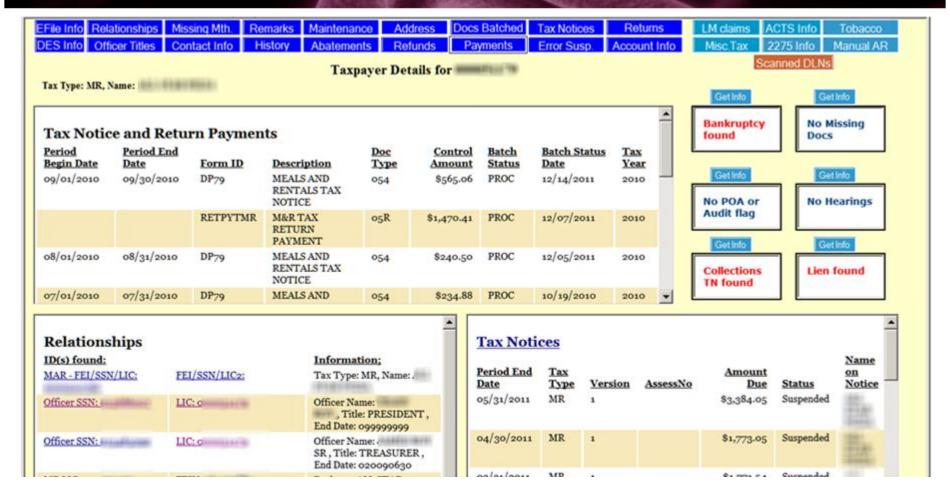
Clicking on the blue "History" button will display the "History" report.

Documents Batched



Clicking on the blue "Docs Batched" button will display the "Documents Batched" report. This report is color coded to indicate to the user the type of document batched.

Tax Notices and Return Payments



Clicking on the blue "Returns" button displays the "Tax Notice and Returns Payments" report.

TIMS Remarks

PrtScrn Copy Paste Send Recv Display Color Map Record Stop Play Quit Clipbrd Support In	ďex
R2020GS2/R2020G01 M&R 03	3/19/2012
DPTTIMS2 REMARKS INQUIRY	10:41:39
LICENSE NO: NAME:	
OPERATOR: DIV: COL	
	DATE
REMARKS:	ENTERED
I S APT COMPLEX PEL	<u>09/07/11</u>
COLLECTION CALL TO TAXPAYER	<u>08/08/11</u>
REC'D RETURN MAIL FOR MISSING MONTHLY.LISA Q VISITED BUSINESS IN MAY	<u>08/08/11</u>
TO CONFIRM BUSINESS CLOSED.WILL INACTIVATE AS OF 5/31/11(BR)	<u>08/08/11</u>
LISA CALLED OFFICE SHE HEARD THAT HE IS CLOSED SHE WENT BY BUZ HE IS C	<u>05/27/11</u>
LOSED	<u>05/27/11</u>
TD BANK - NO ACCOUNTS 5/13/11	<u>05/20/11</u>
ST MARYS BANK - ACCOUNT CLOSED 5/18/11	<u>05/20/11</u>
SENT LIENS TO BANKS:	<u>05/09/11</u>
CITIZENS	<u>05/09/11</u>
HAMPSHIRE FIRST	<u>05/09/11</u>
BANK OF AMERICA	<u>05/09/11</u>
SOVEREIGN	<u>05/09/11</u>
ST MARYS	<u>05/09/11</u>
F3=EXIT F7=G0 BACK	

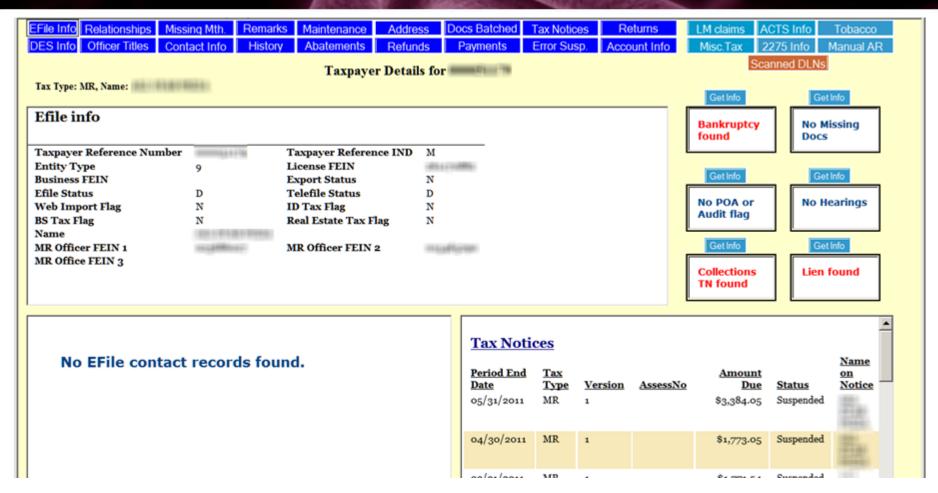
Previously, the user would need to the TIMS application and go through various screens before seeing the taxpayer remarks. As you can see, the remarks are not as readable as they are within the Single View Taxpayer application.

Remarks



Clicking on the blue "Remarks" button will display the Remarks report. The most recent remarks are shown first and readable format. If any Manual AR remarks exist, they will be displayed below the Remarks report.

E-File



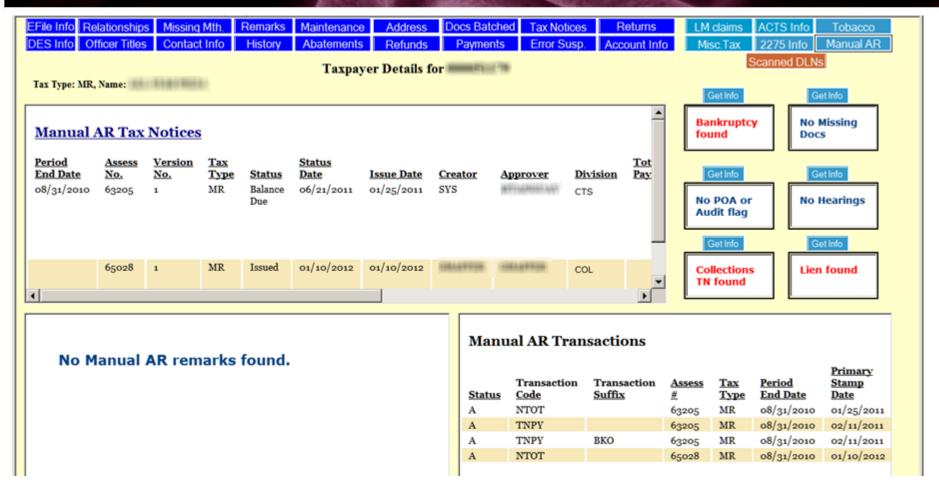
Clicking on the blue "E-file Info" button will display two E-File related reports; E-File general account information, and E-File contact information.

Manual AR: PC App

Accounts Receivable - Transactions		_ 🗆 🗙 rals tax
Manual AR Help		
ALCOHOLD CONTRACTOR	PRIMARY ID: SECONDARY ID: MEALS AND RENTALS TAX	ORIGINAL ISS ISS Issue Date Initials Curr Assign Aggregation Aggregation Aggregation Aggregation Original Issue Date Initials Curr Assign Original Issue Date Initial Issue Date Issue Date Initial Issue Date Issue Dat
TAX PERIOD: 08/0	Accounts Receivable - Manual Tax Notice Tax Notice Help	_ ×
Assess No Version Tran Code 63205 TNPY 63205 TNPY 63205 1 NTOT	PRIMARY I SECONDARY TAX TYPE WR SECONDARY NAME & ADDRES Primary Secondary Address 1 DBA ALL STAR PIZZA Address 2 DR City, State, Z County/Prov Country EXPLANATI PAYMENT HISTORY: CHARGES: AMOUNT PAYMENT HISTORY Date Description	ORIGINAL ISSUE DA 01/25/2011 AUDITOR ISSUE DATE: 01/25/2011 APPROVED CREATED BY: SYSTEM RE-ASSIGNED ASSIGNED TO: CTS V COMPLIAN CF DATE TAX PERIO 8/1/2010 V - 8/31/2010 V Delinquen Cy Stat ORG DI COL

Previously, the user would need to launch the Manual AR PC application to get any Manual Tax notice information for a particular taxpayer ID. They would first need to search for that particular taxpayer, and then drill down to the particular tax notice that they want to see information on.

Manual AR Report



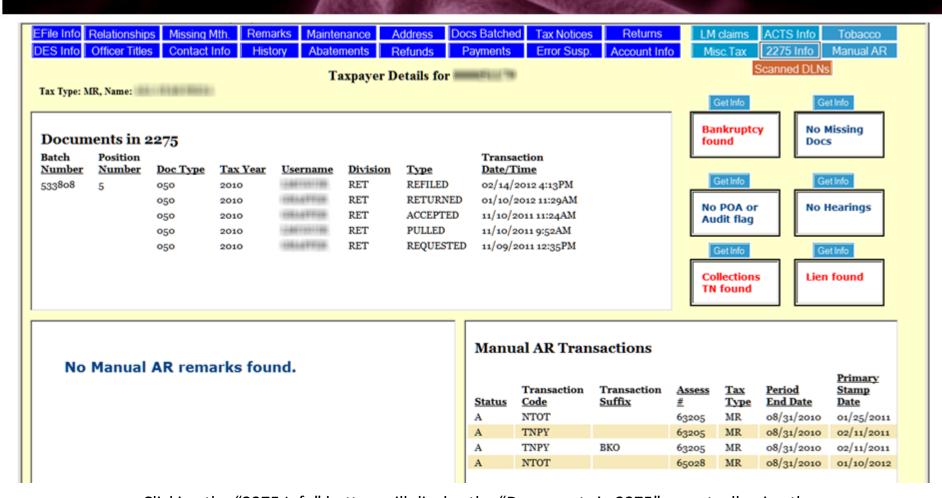
Clicking the "Manual AR" button will display three Manual AR related reports – Tax Notices, Remarks and Transactions.

Document Search: PC App

	531699	01	4,000	REQUESTED	THE REAL PROPERTY.	11/29/2011 2:04 PM	REQUESTED	NURMAL	11/29/2011 2:04	2/24:
	513046	05	HARPING:	REQUESTED		11/29/2011 1:43 PM	REQUESTED	NORMAL	11/29/2011 1:43	27243
Division Requests	547171	04	HARRIER	REQUESTED		11/29/2011 12:46 P	REQUESTED	NORMAL	11/29/2011 12:4	27242
₹?	561349	00	SERVICE STREET	REQUESTED		11/29/2011 12:45 P	REQUESTED	NORMAL	11/29/2011 12:4	27242
New Request	561345	00		REQUESTED		11/29/2011 12:45 P	REQUESTED	NORMAL	11/29/2011 12:4	27241
	565618	00		RECHARGE PENDI		11/29/2011 12:12 P	RECHARGE ACCEP	NORMAL	11/29/2011 11:4	27181
	566058	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	27195
Pulls	566004	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	27202
V	566002	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	27202
₹	566001	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	27192
Accept	566000	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	2719
	565998	00		RECHARGE PENDI		11/29/2011 11:43 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	2719
	565615	00		RECHARGE PENDI		11/29/2011 11:44 A	RECHARGE ACCEP	NORMAL	11/29/2011 10:5	2718
Recharge	458732	07		REQUESTED		11/29/2011 10:31 A	REQUESTED	NORMAL	11/29/2011 10:3	2724
1	546354	05		REQUESTED		11/29/2011 10:03 A	REQUESTED	NORMAL	11/29/2011 10:0	2724
Accept Recharge	428577	04		REQUESTED		11/29/2011 8:55 AM	REQUESTED	NORMAL	11/29/2011 8:55	2724
	523341	08		REQUESTED		11/29/2011 8:08 AM	REQUESTED	NORMAL	11/29/2011 8:08	2723
	530549	01		REQUESTED		11/29/2011 8:07 AM	REQUESTED	NORMAL	11/29/2011 8:07	2723
Refile	509533	08		REQUESTED		11/29/2011 11:19 A	ACCEPTED	NORMAL	11/28/2011 4:10	2723
/a	564663	01		REQUESTED		11/29/2011 11:26 A	ACCEPTED	NORMAL	11/28/2011 2:58	2723
4	497344	05		REQUESTED		11/29/2011 11:26 A	ACCEPTED	NORMAL	11/28/2011 2:55	2723
Sync-Data	529948	10		REQUESTED		11/29/2011 11:26 A	ACCEPTED	NORMAL	11/28/2011 2:55	2723
Д	566948	00		REQUESTED		11/28/2011 2:48 PM	ACCEPTED	NORMAL	11/28/2011 2:48	2723
Reprint 2275	541073	01		REQUESTED		11/29/2011 11:07 A	ACCEPTED	NORMAL	11/28/2011 2:26	2723
Replilit 22/5	567342	00		ACCEPT REQUIRED	100000	11/29/2011 10:18 A	PULLED	NORMAL	11/28/2011 1:24	2723
	567049	01		REQUESTED	41/40/000	11/29/2011 11:19 A	ACCEPTED	NORMAL	11/28/2011 12:4	2723
Not Accepted	567051	01		REQUESTED		11/29/2011 11:19 A	ACCEPTED	NORMAL	11/28/2011 12:3	2723
8	567050	01		REQUESTED		11/29/2011 11:19 A	ACCEPTED	NORMAL	11/28/2011 12:3	2723
		127				100000000000000000000000000000000000000		III Nilli Dickers		10000

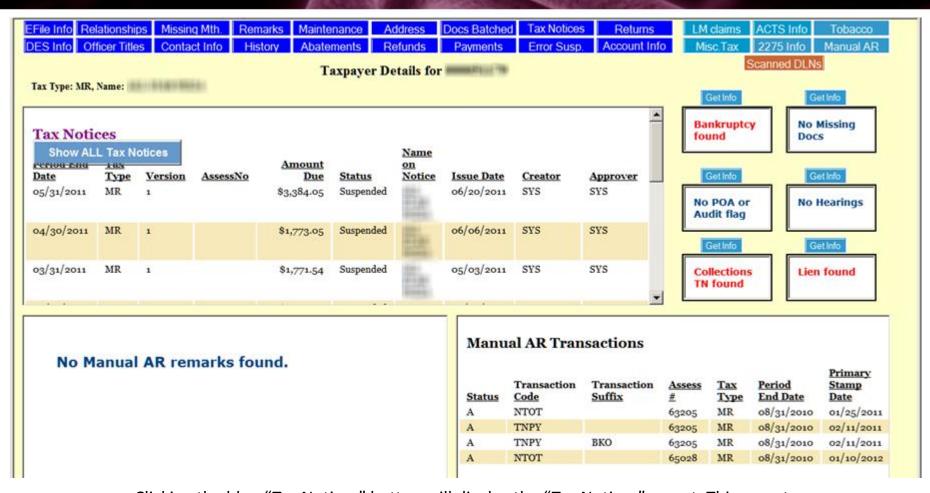
Previously, users would need to invoke the 2275 application directly, to search documents. However, there is no way in this application to find a particular users documents, you must already know the batch and position number of each document.

Document Search Report



Clicking the "2275 Info" button will display the "Documents in 2275" report, allowing the user to see who has had any interactions with the physical documents for the particular taxpayer.

Tax Notice Summary



Clicking the blue "Tax Notices" button will display the "Tax Notices" report. This report sums up the amount due at the bottom of the report. You may view all notices by using the left mouse button menu on the "Tax Notices" title.

Operational Reports

Existing Capabilities

- Manual Queries and Daily Reports
- Manual Projection Based Analysis
- Manual Trending Capabilities
- Limited Ability to respond to Revenue Inquiries / Forecast requests.
- No effective Dashboards
- Data Analyst required to build queries
- No Ad Hoc Reporting
- No Single View of Taxpayer
- Data accessibility issues



Much Data – Limited information

Ops Reports via WebFocus Central Tax Notices

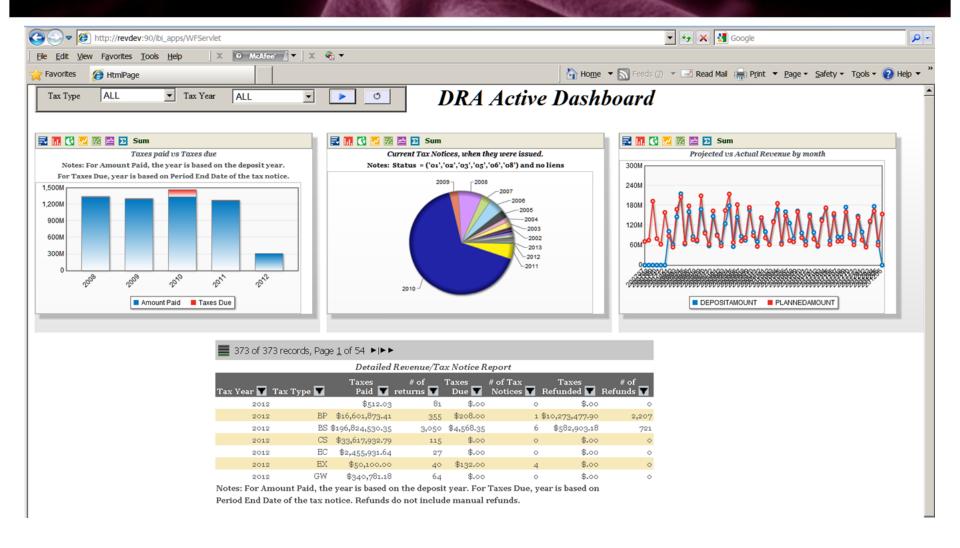
■ 15245 of 15245 records, Page 1 of 763 ▶|▶▶

1 of 1

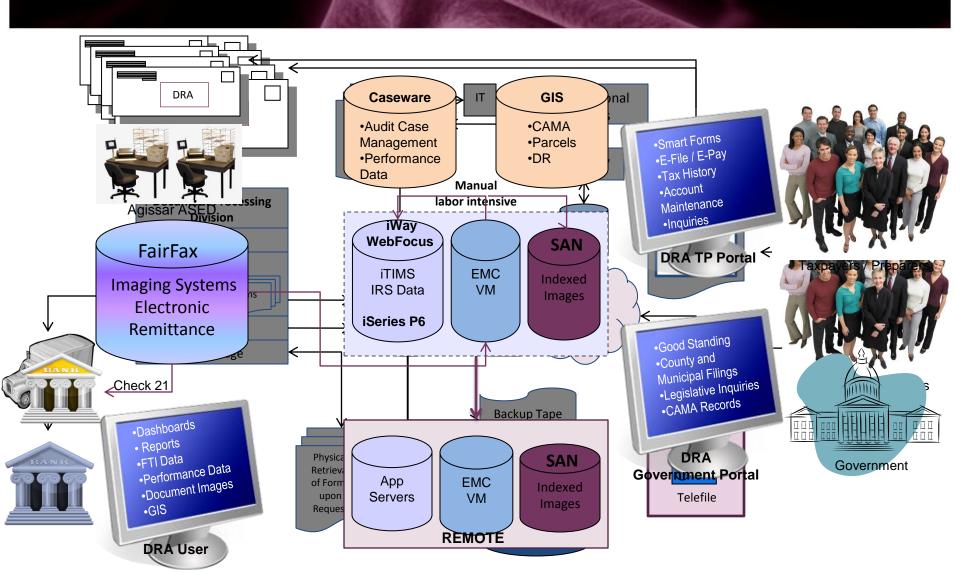
Current Tax Notices(that are not liens) Status = ('01','02','03','05','06','08')

DRA			0202000	3 <u>44</u> 78-5500				<u>122</u> 0000		200000000000000000000000000000000000000	1 1000			Water the Control		
Org	ACCECCNO =	Ctatus -	Lien	Tax	NAME	FEIGENIAC -	lad =	Tax	_	Amount		reate		Issue	_	A
ID 🔻	ASSESSNO T	Status 🔻	Identifier 🔻	Type ▼	NAME	FEISSNLIC T	ma.	Year		Due	T	itials	1.4	Date	h,d	Age 🔻
0000000		2000		100000	SECTION AND PROPERTY OF THE PR	CONTRACTOR AND ADDRESS OF THE PARTY OF THE P	9 <u>2</u> 93		G TOU		-	2/40				
CTS		01		BP	Later miles i de constituent de	-14-1-14-15	S			\$68.26		YS				
CTS		01		BP	CONTRACTOR OF THE PARTY.	4	S			\$50.00		YS				
CTS		01		BP	Parameter and FE and	3	S	19901	231	\$204.01	S	YS				
CTS		01		BP	FRANCISCO CONTRACTOR	0	F	19910	126	\$655.90	S	YS				
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CTS		01		BP	(-1291-1019) - 01291 1201	7	S	19921	231	\$111.78	S	YS				
CTS		01		BP	Entres The Mark 1986 19	9	S	19921	231	\$136.55	S	YS				
CTS		01		BP	(T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4	S	19921	231	\$105.21	S	YS.				
CTS		01		BP	P-10-A-10-A-10-A-10-A-10-A-10-A-10-A-10-	8	S	19921	231	\$308.45	S	YS				
CTS		01		BP	Victorial de maio de	2	F	19921	231	\$1,368.1	7 S	YS				
CTS		01		BP	NATIONAL CONTRACTOR	7	F	19920	630	\$88.53	S	YS.				
CTS		01		BP	EMILIANO TRANSPORT	6	F	19911	231	\$153.75	S	YS				
CTS		01		BP	Management & Commission of the Commission of the	6	F	19911	231	\$91.55	S	YS				
CTS		01		BP	AND THE PERSON OF THE PERSON O	1	F	19921	231	\$287.15	S	YS.				
CTS		01		BP	PROGRAMMENT AND ADDRESS OF THE	9	F	19920	831	\$121.39	S	YS				
CTS		01		BP	ANTONIO CONTRA OFFICE CONTRA	2	F	19930	430	\$54.39	S	YS				
CTS		01		BP	Aire I III	6	F	19921	231	\$212.53	S	YS				
CTS		01		BP	FIGURE OF STATEMENT TO SEE LESS.	7	F	19921	231	\$53.12	S	YS.				
CTS		01		BP	PROFESSION AND ADDRESS OF THE PERSON NAMED IN	2	F	19921	231	\$65.69	S	YS				
CTS		01		BP	Further Little, Whater Wei-	savisite7	F	19911	231	\$60.48	S	YS				
05/01/20	12															

Active Reports: Revenue Focus



Architecture 2012



Granite to Green Status

- Upgraded to iSeries Power 6 COMPLETE
- Upgraded to IBI WebFocus and iWay COMPLETE
- Created Mosaic: First Sustainable Statewide GIS System COMPLETE
- Automate Business Processes IN PROGRESS*
- Implemented FairFax with Check 21 Deposit COMPLETE pending backlog
- Upgraded Mail Handling and Extraction via Agissar ASED- COMPLETE
- Introduced PFM via Agissar InfoPoll/InfoPointe System COMPLETE
- Increase Redundancy / Disaster Recovery Planning IN PROGRESS
- Replaced Centrex with Cisco VoIP and Call Center COMPLETE
- Migrate FTI Data DISCOVERY
- Enable forms for E-File COMPLETE / Participate in MeF Program DELAYED
- Enable Credit Card / Debit Card Payment Option Statewide RFP Pending

IT Lessons Learned

- Score Projects Consistently Prior to Launch
- Identify Logical "fit" within Program / Organization Objectives
- IT "Buy In" is Essential
- Select Partners Carefully: Universal Need to Succeed
- Include Expansive Education/Training in Purchase
- Initiate and Maintain Business User Excitement
- Recognize and Empower "emerging" Leaders
- Be Agile: Adapt to Unknown Risks

Thank You

For more information contact me at

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