

1 Current Use Board
2 RSA 79-A:3
3 **Regular Board Meeting**

4
5 **Draft**

6
7 **DATE:** January 23, 2024

TIME: 10:00 a.m.

8
9 **LOCATION:** NH Department of Revenue - Training Room, 109 Pleasant Street, Concord NH

10
11 **BOARD MEMBERS:**

12 *(E) Excused*

13
14 Senator Ruth Ward *(E)*

15 Representative Josh Yokela

16 Dr. Anton Bekkerman, Dean's Designee, UNH College of Life Sciences and Agriculture

17 Shawn Jasper, Commissioner, NH Department of Agriculture, Markets and Food

18 Rick Evans, NHDRA Commissioner Designee, NH DRA

19 Patrick Hackley, Commissioner Designee, NH DNCR, Division of Forests and Lands

20 Barbara Richter, Executive Director, NH Association of Conservation Commissions *(E)*

21 Mark Beauchesne, Executive Director, Designee, NH Fish & Game

22 Jonathan Rice, Assessing Official, City

23 Tom Hughes, Assessing Official, Population <5,000

24 Norm Bernaiche, Assessing Official, Population >5,000

25 Tom Chrisenton, Public Member, Forest Landowner

26 Tom Thomson, Public Member

27 Chuck Souther, Chair, Public Member, Agriculture

28
29 **MEMBERS of the PUBLIC:**

30 Jasen Stock, NHTOA

31 Ginny Chrisenton

32
33 Chair Souther convened the regular meeting of the Current Use Board at 10:30 a.m. Introductions followed.

34
35 **Forest Carbon Market Presentation by Charlie Levesque**

36
37 Mr. Levesque began with a brief overview and personal background. He has been in the forest industry for over
38 30-years. He is a licensed forester in NH and has a firm with offices in NH and Maine that focus on forest
39 related products, industry, carbon related issues, and renewable energy work. He has also worked with a
40 regional non-profit called the Northeast State Foresters Association that has been around since the 1980s.

41
42 He currently runs a program that is grant funded through the USDA Forest Service called Securing Northeast
43 Forest Carbon Program and it has one purpose, to educate anyone and everyone who is interested in the topic, in
44 particular landowners who may want to participate. It was created to provide information on the ins and outs of
45 forest carbon and forest carbon markets. This is a cooperative project including New York and the six New
46 England states. Each state has a designee involved with the project, which ends this year. NH's representative is
47 Matt Kelly, who works out of the Cheshire County UNH Cooperative Extension.

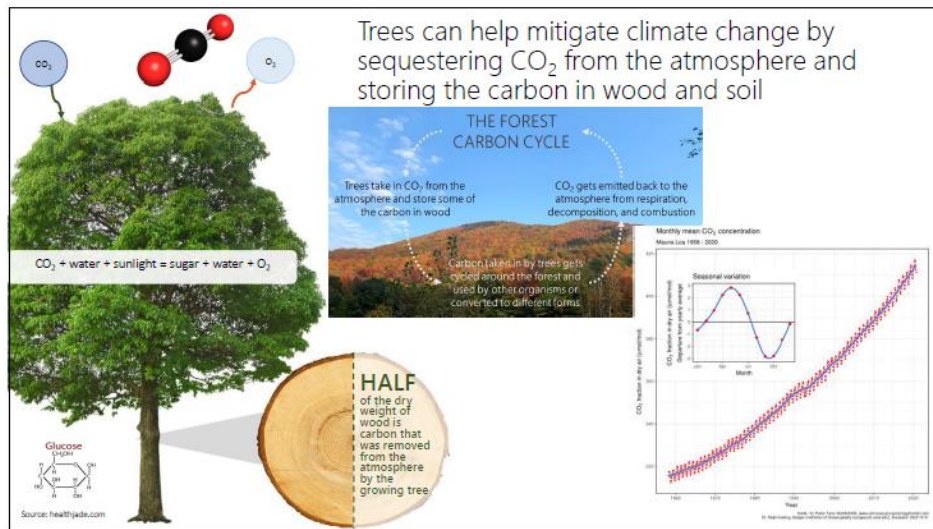
48
49 The www.northeastforestcarbon.org website provides information, including webinars, that covers all
50 information one may want or need relating to carbon markets.

54 Controversy and History of Connecticut Lakes Headwaters Working Forest Property

55
56 Mr. Levesque provided a brief history of the property and the controversy relating to the recent sale and
57 ownership change.

58
59 **Slide 6. Forest Carbon**

60
61 Forest carbon and forest carbon markets are all about what trees and plants do when they grow, which is to take
62 carbon dioxide (CO₂) out of the air and, combined with water and sunlight, create food and sugar, also known as
63 photosynthesis. In trees, this process turns into wood and because trees are large plants, a lot of CO₂ is absorbed
64 into the leaves and needles of these plants. In cold weather climates, like NH, the trees are producing food and
65 growing during the growing season and in the off season, they are not dead, they continue to breathe.
66



67
68
69 During the summer, trees take in CO₂ in a net way and in the winter, they give off more CO₂ than they take in
70 because photosynthesis is not taking place. This is what trees do over time as they grow, they sequester more
71 carbon every year and put it into the tree as wood. The carbon in the tree is half the dry weight of the tree. As
72 trees are generally at least 50% water, half the tree is dry weight, half of that dry weight is carbon, and that is
73 what the carbon markets are interested in.

74
75 **Slide 7. Key terminology:**

76
77 Carbon storage is what is in the tree at a point in time and represents the sequestration that happened in the past.

78
79 Carbon sequestration is the process over time of taking in the CO₂ to make food through photosynthesis to store
80 today and in the future.

81
82 Carbon emissions come from plants as well and is the opposite of sequestration. It is the release of CO₂ through
83 the burning of fossil fuels in transportation system and in creating power, in factories and other places that have
84 stacks, and houses that burn some type of fuel to heat them.

85
86 Carbon flux is the change in carbon storage. In terms of the forest, the carbon sequestration and carbon
87 emissions are measured for a period of time and added together, typically by the year, and the net is carbon flux.
88 A negative carbon flux is a good thing because it means that there is more sequestration happening than
89 emissions during a period of time. The forests in the region generally have a negative carbon flux meaning they
90 are taking in a lot of CO₂.

91

92 **Slide 8.** The map shows where the forests are most dense in terms of timber and carbon. The darker green
93 represents the denser forest that has more timber and more carbon in the region. New York and Maine, being the
94 largest states have a lot of forest and therefore standing carbon, however New Hampshire comes in next just
95 before Vermont because of the acreage of forests we have. What compares the states is the amount of carbon
96 stored in the forest per acre and NH is at the top.

97
98 Q: Is carbon flux different between deciduous forest and evergreen forest?

99
100 A: Sequestration storage is looked at separately because hardwood forests store more per area because trees are
101 denser. Softwood trees, white pine, hemlock, and spruce & fir are less dense, so per area they will have less
102 carbon stored with an equal average diameter of the forest.

103
104 In terms of sequestration, however, there is not a lot of difference. The advantage that softwood trees or
105 evergreen or needle based trees have, is that they have photosynthesis more during the year, in terms of time,
106 than deciduous trees have. When deciduous trees cut water off to the leaves and they start changing color,
107 photosynthesis is over for the year. With white pine, and other softwood trees, they can continue photosynthesis
108 well into the fall and might start earlier in the spring. Ultimately, the forest that takes up the most area, that gets
109 the most sun, is the forest that will grow the fastest and sequester the most carbon over time.

110
111 **Slide 9.** There are different carbon pools in the forest and the marketplace is interested in one, the above and
112 below ground biomass of the live trees. Other carbon pools include soil carbon, litter carbon and deadwood
113 material. In storage, it is important to know that at least half of the carbon that is stored in a forest is actually in
114 the soil, not in the tree and the stuff above ground, and it doesn't accumulate very fast. The only place it
115 accumulates fast is through sequestration in the live trees and that is what the carbon markets are looking at.

116
117 **Slides 10-12.** Important concepts.

118
119 Older forests, up to 125 years, have more carbon stored per acre. If trees are not being harvested or are harvested
120 lightly, the forest sequesters less and continues to accumulate carbon and timber in wood.

121
122 Younger forests, 25-70 years, sequester the most carbon. These trees take up more space with leaves, needles
123 and stems and therefore sequester the most per area over time. These forests as they grow continue to sequester
124 but at a reduced rate and ultimately become older forests that store more carbon and sequester less per area.

125
126 When a tree is cut, it doesn't mean all the carbon is released. Solid wood products can last for hundreds of years
127 and still store carbon because it is not being released. Pulp wood has a short life relative to solid wood products.
128 Paper doesn't start to degrade and breakdown for over seven years, and carbon in wood that is used for heating
129 is released right away. The carbon markets require landowners to report what is being harvested off their
130 property so they can be given credit for the carbon that is not being released.

131
132 Carbon Markets

133
134 Forests are the most important natural system we have to sequester carbon. The term carbon offset is more
135 applicable when talking about carbon markets. There are three categories of carbon offsets. The first is
136 afforestation which is a non-forested piece of land that has trees planted on it. These represent a very small
137 percentage of carbon projects within the US and the world.

138
139 The second category is avoided conversion. This category prevents land that will be imminently developed
140 (forested) to non-forest land to receive credit. The challenge with this category is proving a property will
141 imminently change use and very few projects have met the requirements.

142
143 The vast majority of projects are within this third category called improved forest management (IFM). The
144 concept here is for a project (an ownership of land) to do something different in the carbon contract period than

145 would have been done without having signed a contract. Sometimes it is agreeing not to cut during the contract
146 period; other times, especially in large ownerships, they can harvest timber and sell carbon.

147
148 A carbon project occurs on a forest, with a defined geographic point, and proven ownership.

149
150 A carbon developer in an intermediary who helps a landowner develop a project, meet the geographic
151 requirements to sell carbon, understand the complicated standards and rules, and monetize offsets.

152
153 Carbon registries issue, hold, and transfer carbon offsets and set the methodology for estimating carbon offsets.

154
155 The carbon market is a virtual marketplace where buyers see what's available on the registry credit list and
156 purchase through developers who hold the cards and process the transactions.

157
158 There are two markets, the first is the compliance carbon market. The State of California passed a greenhouse
159 gas cap and trade law almost 20 years ago and as part of that, they built in a carbon offset program and under the
160 compliance program is a 100 year or more contract requirement. This program allows projects across the
161 country to access this market.

162
163 Who is paying the owner of the land? California's cap and trade law regulates power plants and factories, and it
164 is the owners of these properties who are buying the credits from CT Lakes and any other compliance market
165 projects in the country.

166
167 The other kind of market is the voluntary carbon market. While the California compliance market is set in state
168 law and rule, is fairly identified, and has been around for a while, the voluntary carbon market is made up of
169 companies like Microsoft, Bank of America, and American Airlines, big companies who made the decision to
170 reduce their carbon footprint.

171
172 The hope is that they are reducing their emissions however unless government is making them do that, there is
173 nothing on the voluntary side requiring them to do so. They are spending hundreds of millions of dollars in
174 carbon offset credits to be able to say they are reducing their emissions. The contract is typically a 40 year
175 commitment and there are a several properties in NH that have signed contracts under the voluntary carbon
176 market. CT Lakes is not one of them.

177
178 There is some question whether these programs are enabling polluters to say they are green, that they are
179 reducing their emissions, when they are actually offsetting the emissions by buying credits from landowners
180 who may never cut their trees anyway. Therein lies the frustration expressed by the North Country stakeholders
181 and why the legislature is looking at three proposed bills relating to this topic. Those are the two markets that
182 exist today, and the voluntary carbon market is growing steadily.

183
184 Because the California's market is transparent, figures for the compliance carbon market are released by the
185 state. Forest Trends is a non-profit and tracks of the voluntary carbon market through surveys. There are just
186 hundreds of these transactions so information can be tracked down by talking with the registries and developers
187 and requesting numbers.

188
189 Q: Is there any taxable income?

190
191 A: There is a tax at the federal level. NH does not currently have a tax however that was one of the bills being
192 contemplated by the legislature.

193
194 Q: If I have a 100 year commitment and, after 50 years, my land is going to be a lot more valuable, what's to
195 stop me from breaking the contract and selling the land? What is binding them?

196
197 A: The penalty clauses in these contracts are enormous. To break a contract, the total amount paid since the
198 beginning would have to be paid back, with interest, plus a penalty that often amounts to half of that

199 amount. Whether a 40 or 100 year contract, the penalties are severe. And, the contract runs with the land, it
200 is a lien, so the next owner will inherit it.

201
202 **Slide 20. Carbon Registries**

203
204 The Regional Greenhouse Gas Initiative (RGGI) represents power plants throughout the 15 New England States.
205 RGGI has rules that would allow for carbon offsets however their rules don't work, and they refuse to change
206 them, so they have no carbon offset projects.

207
208 The registries for the voluntary market are Climate Action Reserve, American Carbon Registry, and VERRA.
209 VERRA is the biggest one operating internationally and in North America. These are the ones that set the rules.
210 Anyone putting millions of dollars up wants to know that it is real and once it gets listed on their registry, the
211 buyer can assume that it has at least met the standards of the registry and can be assured of something.

212
213 **Slide 22. Carbon Developers**

214
215 The developers listed on this slide work with big landowner projects consisting of 5,000, 10,000, or more acre
216 and have been operating for over 15 years: Finite Carbon and Anew have probably done 80-90% of all forest
217 projects.

218
219 Smaller NH landowners have access to Forest Carbon Works and Family Forest Carbon Program. Core Carbon
220 may be available to folks in NH at the end of this calendar year. Forest Carbon Works is a for profit company
221 that tries to operate solely by the revenues they receive from selling credits. Because developers do the work to
222 put these projects together, they get a cut of the carbon sold. They buy carbon from small landowners, so the
223 landowners know what they are getting paid for their carbon. They generally work in the voluntary carbon
224 market with 40 year contracts.

225
226 Family Forest Carbon is a non-governmental organization (NGO), and a joint effort of the American Forest
227 Foundation and the Nature Conservancy. They pay landowners to do certain practices or to not do certain
228 practices over the contract period, which is 20 years. They have largely been funded by free money from
229 foundations and companies. They sell carbon, they pay for practices, and own the carbon so landowners do not
230 know what their carbon is selling for.

231
232 Q: Do landowners get a lump sum up front on contracts like the Forest Group in the 2013 sale?

233
234 A: All the big land projects these folks put together are structured that way, including Forest Carbon Works.
235 Family Forest Carbon Program works differently because they are just paying for practices over a 20 year
236 contract.

237
238 The rules of the registries are looking to have a project meet these requirements:

- 239
- 240 • It is a real project, a piece of ground on planet earth someone owns legally, the geography can be identified, and it has trees on it.
 - 241 • The project is additional or has a term we call "additionality". This means when you sign a contract,
242 something different is going to happen in that contract period that would have happened had you not
243 signed the contract. It is questionable whether that actually occurs on all or many of these projects but
244 that is what the registry rules are trying to do.
 - 245 • That it is verifiable. There are actually third party entities that come in to verify the measurements of
246 trees to verify how much carbon is being sequestered and how much is stored.
 - 247 • That it is somewhat permanent.
 - 248 • That it is enforceable. So, if you don't meet the terms of the contract, there is a clause in there that
249 requires you to meet the terms or pay huge penalties.

250 **Slide 23. Leakage**

251

252 There is data from United Nations Food and Agriculture Organization, that has been collected from the 1950s
253 forward, that shows the use of wood as forest products has increased over time. Every year the planet is
254 generally using more and more wood for all uses that includes solid wood products, pulp and paper, and energy.
255 The developing world uses a tremendous amount of biomass for energy just for cooking fires and that is the case
256 in the US too.

257

258 What is leakage? If you were planning to harvest your property during your 40-year contract period and you
259 make a choice not to harvest because you are going to sell carbon, that wood is going to get cut somewhere else
260 on the planet because the demand is increasing. That is leakage. The programs try to account for that by setting
261 aside some of your credits, not paying you for them, and putting them into a bank so that if there is some kind of
262 natural disaster, fire, for instance, that completely burns a property leaving only standing dead trees, they can
263 draw from that buffer to account for that. They try to account for that and leakage but in my mind they can't
264 because every time you stop something from happening on one piece of land it is going to spill over to another
265 property or continent. This creates the question whether this practice is making a positive change to the planet.

266

267 **Slides 25-28. Growth of Carbon Projects**

268

269 In 2000, there were no carbon projects in the United States. In 2005, they started to appear. In NH, there has
270 been a carbon project on the 146,400 acre property since 2013. As of 2024, there are just under 200,000 acres in
271 total carbon projects. Because NH does not have a registry, this information comes from calling developers.
272 Advocates speaking at the legislative hearing led the committee to believe this is out of control.

273

274 **Slide 30.** This graph shows both 2013 when the CT Lakes property was signed into a carbon contract and then
275 today, 2024. Not much growth has occurred in that 10-year period in NH. There are less than 10 landowners in
276 NH that have signed up for carbon contracts. Based on this information, it does not appear to be out of control.

277

278 Q: Do you know if those landowners, excluding CT Lakes, have management plans and land enrolled in the
279 managed forest land category? And, if they do, would the carbon project information be included in the
280 plan?

281

282 A: Mr. Levesque believed that they do. These owners generally have thousands of acres. He could not say but
283 if an owner was going to do a carbon project, the management plan would need to be updated to consider
284 the contract period and what would be done. The challenge for the CUB will be getting data.

285

286 Mr. Stock offered the few landowners he has spoken with who have a carbon project, stated that it has not
287 impacted their management plans. He felt current use would almost be indifferent as long as the plan on record
288 is being followed. Mr. Levesque agreed, the use is not changing, there is a management plan on file that
289 accounts for what you are doing, so it shouldn't be an issue.

290

291 **Slide 31.** A graph showing the harvest levels in cords, since the conservation easement was signed, and Lyme
292 Timber bought the land in 2003.

293

294 **Slide 32.** A graph that shows the average of what's happened since 2003. Between 2003 and 2013, an average of
295 40,000 cords of year were harvested. The carbon contract was signed in 2013. Between 2014 and 2023, an
296 average of 30,000 cords was harvested per year. The harvest level was reduced by about 25% because they
297 wanted to sell some of that in carbon in addition to continuing to cut timber.

298

299 The new owner, Aurora Sustainable Lands LLC, is proposing as time goes on into the future a huge reduction in
300 harvest to 12-14,000 cords a year because they want to sell more carbon. Therein lies the controversy and why
301 there are three bills in the legislature and why he is presenting today.

302

303 Q: How does that affect the towns in the North Country in terms of their revenue and was there any testimony
304 to that yesterday?

305
306 A: Tax revenue will be affected. Talking with the selectmen in each of the affected towns of Pittsburg,
307 Clarksville, and Stewartstown, the company is trying to negotiate a pro-rated payment in lieu of taxes that
308 will make up the difference between the most recent 5-year average of timber tax revenue. If the revenue is
309 lower than that average, the company will make a payment in lieu of tax. The Town of Pittsburg will be
310 most affected having the vast majority of the acreage. The contracts have not been signed.

311
312 Q: Is that statutorily allowed? They are not a charitable organization.

313
314 Mr. Levesque offered that he does not think there is anything in statute that contemplates that. They are
315 currently in negotiation. The company has stepped forward understanding it is a big deal, especially in Pittsburg,
316 where the prior year revenue of \$145,000 was equal to 25% of their town budget.

317
318 Q: Is there a payment to offset the revenue that one could make harvesting the timber or is it more or less of
319 that? If it is more than offsetting that potential revenue, that should be incorporated into that value of the
320 land, which would affect this board and the setting of the assessment ranges.

321
322 Mr. Levesque replied that it could. He and his partner have built a model to try and figure that out. They have
323 run numbers of five particular properties that they have good harvest data for over the last 40 years through this
324 model. It suggests that for a 40-year contract, to make the same amount of money from selling carbon as selling
325 timber, having a full management plan and two harvests, in two cutting cycles, the carbon prices would have to
326 be higher than they are today, more like \$30 per metric ton of carbon dioxide equivalent. Some projects,
327 whether it is high value timber or high growth, is more like \$20 or less. However, every property is different. A
328 young forest having no harvests in the next 40 years will be very different from a mature forest that is being
329 sustainable managed and harvested over time.

330
331 Q: That income of \$20 is being paid to the owner? So, there is a middle man making a lot of money.

332
333 A: Yes, typically 25-30% of the carbon sales goes to the developer.

334
335 Therein lies the criticism. There are so many players, each making money off this process, for activities that
336 weren't going to be done anyway. The concept of carbon credits is a good one until the question of additionality
337 is raised. As an example, two previous managers that managed the carbon program for the 146,400 acre property
338 were asked what they were doing so show they were doing something different. The answer was they are
339 allowed to harvest 40,000 cords but they are only harvesting 30,000 cords and getting carbon credits on the
340 10,000 cords not being cut. So, they did not harvest the land any differently, they just cut below the allowable
341 threshold and getting paid for it which seems to be the lowest of low thresholds to meet.

342
343 Mr. Levesque responded that within the registry rules, there is a base line that they use to compare future
344 management to. There are two methods that have been used over time. All the big projects use the base line that
345 legally is, if your contract is for 40 or 100 years, what could you do on this property in terms of the trees. In NH,
346 we have some laws that require buffers around streams, roads, and boundaries and so forth, but outside of that,
347 you can cut every tree from your property if you want to. In NH, that is the baseline. So, additionality in that
348 contract is anything above there that you are not doing. So, anything you do that is less than cutting all the trees
349 except keeping the buffers according to state law, you get paid for and that is how they measure additionality.

350
351 The second way they are starting to gravitate to is different and more realistic and it uses data collected by the
352 USDA Forest Service since after WWII, called forest inventory analysis. These are fixed plots in the forest all
353 over the country, each plot representing 6,000 acres, and in NH it is about 1,000 plots. Over time, we have
354 collected data to understand what is really going on in the forest.

355

356 **Slide 33.** The green is the standing carbon at a point in time and the yellow is the annual net growth. A lot of
357 carbon timber on 146,400 acres per year. You can measure that. That is the allowable harvest level, which is
358 close to 45,000 cords per year on this property. So, a landowner (not including CT Lakes who has an easement)
359 could cut all the net growth or sell it in carbon, with 30% going into a buffer pool. Each time it is sold, the
360 amount of carbon that has to be maintained increases because you can only cut or sell it once.

361
362 Mr. Levesque concluded that this is happening, and billions of dollars are changing hands. For the forest
363 products industry and landowners, at least for the big commercial landowner's that are in it to sell timber, this is
364 a good opportunity for them because if markets are down, they can sell more carbon that year, if they are up,
365 maybe they sell more timber because they are going to get more that way. It's actually been used strategically by
366 some landowners that way and that makes sense.

367
368 Legislation Update

369
370 Mr. Stock summarized the proposed legislation relating to the carbon program. The first bill would preclude
371 land having a carbon program from current use eligibility. There was strong opposition at the hearing to this bill.

372
373 The second bill related to RSA 79, creating an intent to generate (carbon contract) and a complicated assessment
374 process. It was recognized that there were some mechanical flaws in the language that would need to be
375 addressed.

376
377 The third bill is a moratorium. The initial language did not specify the type of carbon program. The sponsor
378 came to the hearing with an amendment specifying forest carbon program. There was a long hearing, including
379 testimony from the Northern Coos County Delegation who expressed concern about the economics. The hearing
380 was recessed, continued, and was concluded after seeing the presentation by Mr. Levesque. There are several
381 issues with the bill. What is the local timber tax issue? What is the economic impact of jobs, mills, wood supply,
382 etc.? And the need for a registry to know what is happening. The overall testimony was split about 50/50. Those
383 against the moratorium felt it was heavy-handed when considering the volume and that creating a statute for all
384 landowners based on one transaction was not right.

385
386 Mr. Stock stated that the NHTOA has been engaged with all three bills and working with the respective
387 chairmen. They feel the first and second bills would not go far, and the moratorium bill has some constitutional
388 issues as it tries to look retroactively at carbon deals. A study committee has been discussed and if there is to be
389 one, he suggested the DRA be on it.

390
391 Mr. Thomson agreed. One of the issues will be who is responsible for it. The DRA has oversight over the timber
392 tax and is aware of the cutting operations that exist in every town through the Intent to Cut and Reporting
393 requirements, and he felt it makes sense that it be them.

394
395 Mr. Levesque offered that it makes sense the state should know that information and we don't know. Whether or
396 not that should be taxed, he believes that revenue should be taxed in lieu of the timber tax and given to towns
397 because that is important to communities.

398
399 Mr. Stock summarized SB 504, that looks to define posting, which would modify the current use and criminal
400 trespass statutes. The Attorney General's Office drafted the language at the direction of the Governor. The
401 impetus of this bill is not clear, and a hearing has not been scheduled to date.

402
403 Minutes

404
405 Commissioner Jasper *moved to accept the minutes of the November 14, 2023, meeting*; Mr. Bernaiche
406 *seconded the motion*. No discussion. Chair Souther called the motion to approve the minutes of the November
407 14, 2023, meeting as written. *Motion passed unanimously*.

408
409

410 Agricultural Land Model Update to Include Pasturage

411

412 Dr. Bekkerman was asked to research and, if possible, implement a process to value pasture land. The idea with
413 this process is to determine the productivity of the land through how much a piece of land can sustain or be
414 harvested by animals.

415

416 **Page 2.** The idea of this methodology is to measure the land's forage productivity by the standardized system of
417 animal units, or the amount of forest required to sustain one animal unit (units vary depending on the animal).
418 The intent is to determine the productivity, transfer that into grazing income value (how much revenue can be
419 generated from that acre) using NH's price of hay, account for the costs and apply the capitalization method.

420

421 **Page 3.** Remember the high end of the assessment range represents the productive land that produces corn and
422 hay for harvest. Here, we are looking to represent the land that cannot be harvested, we are looking for the level
423 of the forage quality.

424

425 The grazing value per animal unit uses dairy production rather than beef because it is the predominant
426 production in NH*. The breakdown used is how much will be a lactating cow versus a heifer or calf. A lactating
427 cow represents 75% and a heifer or calf, 25%. Oregon State University Extension defines forage quality ranging
428 from the least productive such as very dry land to lush legume based forage. In this calculation, the minimum
429 forage quality level has been used.

430

431 *It was noted that if beef were used instead of cows, the animal unit would need to be changed however the
432 methodology would not. The model has the flexibility to adjust for that.

433

434 Grazing Value per Animal Unit (AU) =

$$\begin{aligned} & \text{(Minimum forage quality factor) x} \\ & \text{([0.75 x AU lactating cow] + [0.25 x AU heifer or calf]) x} \\ & \text{(NH price of hay per ton)} \end{aligned}$$

438

439 Once the grazing value per animal unit is determined, the grazing income per acre is calculated. The estimate of
440 1 animal unit per acre for the pastureland productivity was provided by Extension Field Specialist Carl
441 Majewski, who has worked in the field for decades.

442

443 Grazing Income per Acre =

$$\begin{aligned} & \text{(NH pastureland productivity, AU/Acre) x} \\ & \text{(Grazing value, \$/AU)} \end{aligned}$$

446

447 Next, calculate the net grazing income per acre using a similar multiplier that used for the crops (from the long-
448 term Extension budget determined from surveying producers to figure out how much of the revenue is
449 accounted for with costs). Based on various research Extension publications, for about \$1 of income, 75 cents
450 are cost.

451

452 Net Grazing Income per Acre =

$$\text{(Grazing Income per acre) x 0.75}$$

454

455 The net grazing income per acre is then capitalized to get the pastureland value.

456

457 Pastureland Capitalized Value =

$$\text{(Net Grazing Income per Acre) / (Capitalization Rate)}$$

459

460

461

462

463

464 **Page 4.** The following are the actual numbers that went into the formula.

465
 466 Grazing Value per Animal Unit (AU) = \$23.09/AU
 467 (.12) x
 468 [(0.75 x 1.4) + (0.25 x .6)] x
 469 (160)

470
 471 Grazing Income per Acre = \$23.09/Acre
 472 (1.0 AU/Acre) x
 473 (\$23.09/AU)

474
 475 Net Grazing Income per Acre = \$17.32/Acre
 476 (\$23.09) x 0.75

477
 478 Pastureland Capitalized Value = \$181.32/Acre
 479 (\$17.32/Acre) / (9.55%)

- .12 represents the forage quality (and is the lowest multiplier).
- .75 and .25 represents the weighted average or how much of the herd is in cows versus heifers.
- 1.4 represents the animal units for a lactating cow; what you need to sustain a lactating cow on forage.
- .6 represents an animal unit for a heifer or calf.
- \$160 The average NH cost of hay in 2022.

480
 481 **Page 5.** Represents the updated model and figures used to determine the minimum and maximum values for the
 482 agricultural land assessment range. (Note: The values are for demonstration purposes only).

483
 484 **Page 7.** This example illustrates how the range might change during a 5-year implementation period.

Phase-in Year	Old Assessment Range	New Assessment Range*	Weight on Old Assessment Values	Weight on New Assessment Values	Phased-in Assessment Range†
1	\$25 - \$425	\$181 - \$657	80%	20%	\$56 - \$471
2	\$25 - \$425	\$181 - \$657	60%	40%	\$87 - \$517
3	\$25 - \$425	\$181 - \$657	40%	60%	\$118 - \$564
4	\$25 - \$425	\$181 - \$657	20%	80%	\$150 - \$610
5	\$25 - \$425	\$181 - \$657	0	100%	\$181 - \$657

486
 487 * New assessment range values are for demonstration purposes only. Actual values may go up or down annually
 488 depending on market conditions associated with agricultural input costs and agricultural product prices in
 489 different years.

490 † Unproductive land—defined as that which is incapable of producing crops—will be assessed at the lowest
 491 current use value established by the board for any category.

492
 493 **Page 8.** This example illustrates how assessments might change annually based on market conditions associated
 494 agricultural input costs, product prices, and the application of SPI, and the impact on the tax per acre.

Phase-in Year	Old Assessment Range	Tax Amount at 2.2% rate and SPI = 100	Tax Amount at 2.2% rate and SPI = 75	Phased-in Assessment Range	Tax Amount at 2.2% rate and SPI = 100	Tax Amount at 2.2% rate and SPI = 75
1	\$25 - \$425	\$9.35	\$7.15	\$56 - \$471	\$10.36	\$8.08
2	\$25 - \$425	\$9.35	\$7.15	\$87 - \$517	\$11.37	\$9.01
3	\$25 - \$425	\$9.35	\$7.15	\$118 - \$564	\$12.40	\$9.96
4	\$25 - \$425	\$9.35	\$7.15	\$150 - \$610	\$13.42	\$10.89
5	\$25 - \$425	\$9.35	\$7.15	\$181 - \$657	\$14.45	\$11.84

496 The 2.2% represents the average state tax rate.

497 Using the old assessment and applying the 2.2% to the \$425, and no SPI (100), the result is an increase of \$9.35
498 per acre. Using an SPI of 75, the result decreases to \$7.15 per acre. After the 5-year phase in, the actual increase
499 per acre is approximately \$5, \$1 per year. An average 140-acre farm with no SPI would result in an estimated
500 \$750 tax increase for the property.

501
502 Based on the figures presented, there was a brief discussion whether to shorten the phase-in period. The 5-year
503 phase-in period would be consistent with how the forestry model was implemented and that it was reasonable to
504 provide the same for this model.

505
506 Discussion followed about bringing the updated model to the public. The initial model was presented to the
507 public at the four forums held in 2023 for input. Chair Souther felt the Board needed time to review the updated
508 model and suggested members bring back any comments or questions to the next meeting before making any
509 decisions about it. He added that the main concern heard from the public was that the proposed low end of the
510 range was too high.

511
512 Representative Yokela opposed the updated rates and does not feel the low end needed to be reduced. He felt the
513 pushback received stemmed from bad communication that was published in the NH Farm Bureau Federation's
514 newsletter stating, "as proposed, it would have set the new range for 2024-2025 to the \$312-\$675", which was
515 not correct. It did not reflect the phase-in period in which year one would have been more like \$75-\$100. There
516 really would not have been that big of an increase. He added that communication needs to be better and clearer
517 about the values being proposed, the year they are being proposed for, and the actual impact it might have.

518 519 Curtilage Subcommittee Update

520
521 Mr. Bernaiche explained the committee met, had a robust discussion, and circled back to no change is needed to
522 the definition of curtilage. The DRA through their visits with municipalities have found inconsistency with how
523 municipalities and assessors apply curtilage. The request was to clarify the definition so the application would
524 be applied more consistently. For those instances that were provided, it was suggested that they be addressed by
525 the assessor on a case-by-case basis.

526 527 10-acre Requirement Subcommittee Update

528
529 The committee was asked to consider a property of less than 10-acres used for pasturing animals to qualify for
530 current use. The use of animals to harvest the property was compared to the use of a tractor; the difference being
531 the product is sold to show the required income of \$2,500. The discussion was tabled until the presentation for
532 the value of pasture land was provided.

533
534 The next meeting will be at the call of the Chair.

535
536 Mr. Bernaiche *motioned to adjourn*; Commissioner Jasper *seconded the motion*. Chair Souther called the
537 motion. *All approved*.

538
539 Chair Souther adjourned the meeting at 12:06 p.m.

540
541 Respectfully Submitted, Stephanie Martel
542 NH Department of Revenue Administration – Municipal and Property Division

543 Documentation relative to the Current Use Board may be submitted, requested or reviewed by:
544 Telephone: (603) 230-5096 In person at 109 Pleasant Street, Concord
545 Facsimile: (603) 230-5947 In writing to:
546 E-mail: cub@dra.nh.gov Current Use Board
547 Web: <http://revenue.nh.gov/current-use> c/o NH Dept. of Revenue Administration
548 PO Box 487
549 Concord, NH 03302-0487